



Solution Criteria & Checklist



- _____ Does the proposed solution currently have a minimum of at least 80% of the required functionality?
- _____ Does the solution take into account the unique nature of your business?
- _____ Does the proposed software vendor understand the Coal Industry?
- _____ Is the flexible, maintainable, and extensible throughout the intended life of the software?
- _____ If you were considering creating the software in-house, would you need to hire additional professionals to development and maintain your software?
- _____ Is part of your design criteria to retain the majority of your business processes?
- _____ Does the software provider conduct an on-site detailed analysis?
- _____ Is on-site training and installation included?
- _____ Has the software provider demonstrated longevity in the industry?
- _____ Are additional integrated solutions readily available to complement the current solution?
- _____ Does the provider continually research the regulations that may affect the software?
- _____ Does the solution satisfy the needs of all levels of your personnel?
- YES _____ Do solutions built especially for a client typically have a substantially longer economic life?
- YES _____ Does Custom Software Solutions meet the above criteria?

We Do Not Sell Software

We Provide Solutions.